



# Nao Murakami (Incubate Fund India)

## ■Specialty

- Specialized in startup finance, evaluation of internet & tech startups, business due diligence, cross-boarder M&A, etc.
- Business matching between Japanese companies and Indian startups
- Entire 11 years of career is related to startups, finance, and investments
- Working experience in Japan, US, and India
- The only Japanese general partner of venture capital funds who is living in India as full-time

## ■Designation/Achievements

- Founder and General Partner of Incubate Fund India
- Made 12 startup investments in the last 2.5 years in India
- Was an investment banker at Nomura for 6 years in Tokyo and New York, led many startups to IPO

## ■Background

Was consistently covering startups in IT/Internet sector at Tokyo and NY headquarters of Nomura's investment banking division. Lead many startups to IPO. Joined a Japanese startup in 2014 and lead the business development in Asia for the company. Established Incubate Fund India in 2016, and appointed as a general partner. Living in Bangalore (India) with wife and a daughter.

Graduated University of Illinois at Urbana-Champaign (Political Science major, History minor).