Mo.F.20-2/2014-PPD(H)
Government of India
Ministry of Finance
Department of Expenditure
Procurement Policy Division

Room No.516, Lok Nayak Bhawan, New Delhi dated the 27<sup>th</sup> July, 2017.

## OFFICE MEMORANDUM

Sub: Relaxation of Norms for Statups Medium Enterprises in Public Procurement regarding Prior Experience-Prior Turnover Criteria – reg.

The undersigned is directed to refer Secretary, Department of Industrial Policy & Promotion's (DIPP)'s D.O. letter No.12(11)/2017-SI dated 22.06.2017 (copy enclosed) and to say that this Department's O.M. NO.F.20/2/2014-PPD (Pt.) dated 20.09.2016 (copy enclosed) clarifying that all Central Ministries / Departments may relax condition of prior turnover and prior experience in public procurement subject to meeting of quality and technical specifications by Startups is applicable to all Startups (and not limited to manufacturing sector). Hence Department of Public Enterprises may consider issuing appropriate instructions to Central Public Sector Undertakings (CPSUs) in this regard.

(Vinayak T. Likhar) Under Secretary to the Govt. of India

Tele: 24621305

Ministry of Heavy Industries & Public Enterprises, (Kind Attn.: Smt. Seema Bahuguna, Secretary), Department of Public Enterprises, Udyog Bhawan, New Delhi.

Copy to: Ministry of Commerce & Industry, (Kind Attn.: Shri Ramesh Abhishek, Secretary), Department of Industrial Policy & Promotion, Udyog Bhawan, New Delhi.

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