



# startup, shala

**Startup India Accelerator Program** 

Sector in focus

## CleanTech



#### WHAT IS STARTUPSHALA?

StartupShala is a sector-specific initiative by Startup India, DPIIT, for existing entrepreneurs who lack certain knowledge, network, funds or guidance, which is quintessential for scaling forward.

#### The platform aims to provide:











## It will be a three-month program divided into three parts:





Physical Demo Day



Post Program Monitoring



#### WHO CAN APPLY?

The startups applying for the program must:









Be at the validation/growth stage

Be revenue making





#### WHY APPLY FOR STARTUPSHALA?

The startups will be able to avail of the following benefits to speed up their progress:

#### Mentorship

12-15 hours of mentorship

#### **Government Certification**

Startup India, DPIIT Certificate upon graduation, & a detailed evaluation report

#### Pitch

Learning from the best to upskill the startup pitch along with Mock Pitching Marathon



#### **Demo Day**

Physical pitching sessions with investors, corporate & government departments



#### Resources

Probono services & facilities like office space, lab access, memberships and mentorships

#### Leadership

Targeted programs for developing C-suite leadership skills

#### **Sector Focus**

8 industry-oriented sessions with a curriculum designed & taught by experienced enterprise entrepreneurs & experts on a wide range of subjects such as:





Legal perspectives



Financial perspectives



Domain expertise



Marketing & sales practices



Ideal scale-up team structure



Setting milestones



Growth strategies & valuation methodologies

#### **Networking opportunities**

Opportunity to network with private & government stakeholders. Group sessions with relevant topics:



Post-program impact report & feedback



No equity/stake in the exchange



UPSCALE, a unique shadow program for future disruptors





#### WHO ARE THE PARTNERS?

To provide startups with training, investment opportunities and various kinds of resources, various partners will be joining the program, such as:

















